

September 16, 2020

Dear BPW,

If your goal is to incorporate a capital plan in financial planning, you may just need a financial projection. The cost of service is to give you more of the "perfect rate structure" to strive for, the financial projection looks at key financial targets and cash flow.

I estimate the prices as follow:

Electric FULL cost of service AND financial projection: \$25,900

Water FULL cost of service AND financial Projection \$14,900

Wastewater FULL cost of service AND financial Projection \$14,900

Financial projections ONLY would be \$8,900 each utility water and wastewater and \$9,900 for electric.

All of these quotes include one year rate design, additional by request. Please note at the current time all presentations are done remotely but have been very effective. I can have staff prepare proposals just let me know. We hope to work with you soon!

Thank you,

Dawn Lund

Dawn Lund
Vice-President
Utility Financial Solutions, LLC