

2019/2020 LEWES BPW OPERATING/MAINTENANCE BUDGET

| TOTAL | A | B | | C | D | E | | F | G | | H | | I | J | K | | L | M | N | | O |
|--|--|---------------------------|--------------|--------|------------------|---------------------------|---------|--------------|------------------|---------------------------|-------------|-------------|------------------|---------------------------|---------------|------------|------------------|-------|---------------------------|-------|---|
| | 2018-2019 BUDGET | Electric | | % VAR | 2018-2019 BUDGET | Water | | % VAR | 2018-2019 BUDGET | Wastewater | | % VAR | 2018-2019 BUDGET | Stormwater | | % VAR | 2018-2019 BUDGET | TOTAL | | % VAR | |
| | | PROPOSED 2019-2020 BUDGET | | | | PROPOSED 2019-2020 BUDGET | | | | PROPOSED 2019-2020 BUDGET | | | | PROPOSED 2019-2020 BUDGET | | | | | PROPOSED 2019-2020 BUDGET | | |
| OPERATING REVENUE | | | | | | | | | | | | | | | | | | | | | |
| UTILITY SALES | | | | | | | | | | | | | | | | | | | | | |
| 1 | RESIDENTIAL | \$ 4,056,237 | \$ 4,385,187 | 8.11% | \$ 959,741 | \$ 949,832 | -1.03% | \$ 2,221,618 | \$ 2,472,587 | 11.30% | \$ 166,755 | \$ 166,365 | 0.06% | \$ 7,403,861 | \$ 7,973,971 | 7.70% | | | | | |
| 2 | COMMERCIAL | \$ 1,274,371 | \$ 1,392,546 | 9.27% | \$ 180,230 | \$ 216,276 | 20.00% | \$ 228,723 | \$ 214,385 | -6.27% | \$ 16,940 | \$ 16,920 | -0.12% | \$ 1,700,265 | \$ 1,840,127 | 8.23% | | | | | |
| 3 | INDUSTRIAL | \$ 3,326,697 | \$ 3,435,621 | 3.27% | \$ 418,199 | \$ 476,746 | 14.00% | \$ 337,608 | \$ 307,158 | -9.02% | \$ 6,980 | \$ 6,980 | 0.00% | \$ 4,089,484 | \$ 4,226,505 | 3.35% | | | | | |
| 4 | MUNICIPAL | \$ 163,340 | \$ 171,627 | 5.07% | \$ 8,688 | \$ 9,325 | 7.34% | \$ 19,187 | \$ 18,732 | -2.37% | \$ 1,560 | \$ 1,560 | 0.00% | \$ 192,775 | \$ 201,244 | 4.39% | | | | | |
| 5 | BOARD OF PUBLIC WORKS | \$ 303,948 | \$ 395,214 | 30.03% | \$ 2,271 | \$ 4,084 | 79.87% | \$ 4,215 | \$ 4,208 | -0.16% | \$ 845 | \$ 835 | -1.18% | \$ 311,278 | \$ 404,341 | 29.90% | | | | | |
| 6 | OTHER | \$ 55,000 | \$ 50,000 | -9.09% | \$ 180,000 | \$ 190,000 | 5.56% | \$ 12,000 | \$ 20,000 | 66.67% | \$ 2,000 | \$ 4,000 | 100.00% | \$ 249,000 | \$ 264,000 | 6.02% | | | | | |
| 7 | TOTAL OPERATING REVENUES | \$ 9,179,593 | \$ 9,830,195 | 7.09% | \$ 1,749,129 | \$ 1,846,263 | 5.55% | \$ 2,823,351 | \$ 3,370,700 | 19.34% | \$ 194,590 | \$ 196,660 | 1.06% | \$ 13,946,662 | \$ 14,910,188 | 6.91% | | | | | |
| OPERATING EXPENSES | | | | | | | | | | | | | | | | | | | | | |
| 8 | PURCHASED POWER | \$ 6,354,923 | \$ 6,621,587 | 4.2% | | | | \$ 142,775 | \$ 22,432 | -14.25% | \$ 40,764 | \$ 38,751 | -4.94% | \$ 1,124,718 | \$ 1,079,347 | -4.03% | | | | | |
| 9 | SALARIES, WAGES & BENEFITS | \$ 459,558 | \$ 460,581 | 0.2% | \$ 481,623.09 | \$ 457,583.00 | -4.99% | \$ 203,756 | \$ 248,649 | 22.03% | \$ 100 | \$ 200 | 100.00% | \$ 331,519 | \$ 381,888 | 15.19% | | | | | |
| 10 | UTILITIES | \$ 19,938 | \$ 21,521 | 7.9% | \$ 107,725 | \$ 111,518 | 3.52% | \$ 226,594 | \$ 310,433 | 37.00% | \$ 35,000 | \$ 12,000 | -65.71% | \$ 612,316 | \$ 670,015 | 9.42% | | | | | |
| 11 | REPAIRS AND MAINTENANCE | \$ 141,589 | \$ 137,582 | -2.8% | \$ 209,133 | \$ 210,000 | 0.41% | \$ 17,321 | \$ 325,084 | 5.78% | \$ 9,000 | \$ 9,000 | 0.00% | \$ 391,321 | \$ 434,084 | 10.93% | | | | | |
| 12 | PROFESSIONAL AND CONTRACTUAL SERVICES | \$ 25,000 | \$ 65,000 | 160.0% | \$ 50,000 | \$ 35,000 | -30.00% | \$ 13,700 | \$ 27,000 | 107.69% | \$ 9,250 | \$ 9,000 | -2.70% | \$ 85,250 | \$ 111,570 | 30.87% | | | | | |
| 13 | OTHER SUPPLIES AND EXPENSES | \$ 38,000 | \$ 43,570 | 14.7% | \$ 25,000 | \$ 32,000 | 28.00% | \$ 368,001 | \$ 448,214 | 21.50% | \$ 114,301 | \$ 127,895 | 11.89% | \$ 1,506,755 | \$ 1,797,986 | 19.33% | | | | | |
| 14 | ADMINISTRATIVE | \$ 626,077 | \$ 745,031 | 19.0% | \$ 397,476 | \$ 476,846 | 19.97% | \$ 1,000 | \$ 1,000 | 0.00% | \$ 200 | \$ 200 | 0.00% | \$ 5,200 | \$ 4,700 | -9.62% | | | | | |
| 15 | BAD DEBT | \$ 3,000 | \$ 2,500 | -16.7% | \$ 1,000 | \$ 1,000 | 0.00% | \$ 870,999 | \$ 910,220 | 4.50% | \$ 43,300 | \$ 47,772 | 10.33% | \$ 1,650,310 | \$ 1,660,436 | 0.61% | | | | | |
| 16 | DEPRECIATION AND AMORTIZATION | \$ 443,407 | \$ 387,399 | -12.6% | \$ 292,604 | \$ 315,045 | 7.7% | \$ 127,509 | \$ 150,853 | 18.31% | \$ 9,284 | \$ 9,633 | 3.76% | \$ 670,054 | \$ 732,308 | 9.29% | | | | | |
| 17 | IN LIEU OF FRANCHISE FEES | \$ 464,868 | \$ 489,010 | 5.2% | \$ 68,393 | \$ 82,812 | 11.08% | | | | | | | | | | | | | | |
| 18 | TOTAL OPERATING EXPENSES | \$ 8,576,360 | \$ 8,973,781 | 4.6% | \$ 1,632,954 | \$ 1,721,800 | 5.44% | \$ 2,261,853 | \$ 2,543,885 | 12.47% | \$ 261,199 | \$ 254,451 | -2.58% | \$ 12,732,366 | \$ 13,493,921 | 5.98% | | | | | |
| 19 | OPERATING INCOME | \$ 603,233 | \$ 856,414 | 42.0% | \$ 116,175 | \$ 124,463 | 7.13% | \$ 561,498 | \$ 493,185 | -12.17% | \$ (66,609) | \$ (57,791) | -13.24% | \$ 1,214,296 | \$ 1,416,267 | 16.63% | | | | | |
| NON-OPERATING REVENUES (EXPENSES) | | | | | | | | | | | | | | | | | | | | | |
| 20 | INTEREST INCOME | \$ 210,000 | \$ 230,000 | 9.5% | \$ 90,000 | \$ 100,000 | 11.11% | \$ 90,000 | \$ 100,000 | 11.11% | \$ 20,000 | \$ 25,000 | 25.00% | \$ 410,000 | \$ 455,000 | 10.98% | | | | | |
| 21 | INTEREST EXPENSE | | | | \$ (18,825) | \$ (17,225) | -3.19% | \$ (176,290) | \$ (171,253) | -2.86% | | | | \$ (195,115) | \$ (189,478) | -2.89% | | | | | |
| 22 | IMPACT FEES | \$ 28,000 | \$ 16,000 | -42.9% | \$ 60,000 | \$ 75,000 | 25.00% | \$ 100,000 | \$ 50,000 | -50.00% | | | | \$ 188,000 | \$ 141,000 | -25.00% | | | | | |
| 23 | LOSS ON SALE OF ASSETS | \$ (42,000) | \$ (10,000) | -76.2% | \$ (120,000) | \$ (145,000) | 20.83% | \$ - | \$ - | | | | | \$ (162,000) | \$ (155,000) | -4.32% | | | | | |
| 24 | GRANTS | \$ 10,000 | \$ - | | \$ 25,000 | \$ - | | \$ 30,000 | \$ - | | | | | \$ 65,000 | \$ - | -100.00% | | | | | |
| 25 | NET NON-OPERATING REVENUES (EXPENSES) | \$ 206,000 | \$ 236,000 | 11.6% | \$ 30,175 | \$ 11,775 | -67.45% | \$ 43,710 | \$ (21,253) | -148.62% | \$ 20,000 | \$ 25,000 | 25.00% | \$ 305,885 | \$ 251,522 | -17.77% | | | | | |
| 26 | CHANGE IN NET ASSETS | \$ 809,233 | \$ 1,092,414 | 13.5% | \$ 152,350 | \$ 136,234 | -10.58% | \$ 605,208 | \$ 471,932 | -22.02% | \$ (46,609) | \$ (32,791) | -29.65% | \$ 1,520,181 | \$ 1,667,789 | 9.71% | | | | | |
| 27 | PRINCIPLE PAYMENTS | | | | | 130,616 | | | 702,069 | | | | | | | \$ 723,050 | | | | | |
| 28 | CHANGE IN MARKET VALUE ** | | | | | | | | | | | | | | | | | | | | |
| 28 | Prepared MAR 2018 | | | | | | | | | | | | | | | | | | | | |
| | FOR PROPOSAL ONLY | | | | | | | | | | | | | | | | | | | | |

Preliminary Board Document